

Ireland's New Deposit Return Scheme

'Go Live' - 1st February 2024

Hospitality Deposit Return Scheme responsibilities.

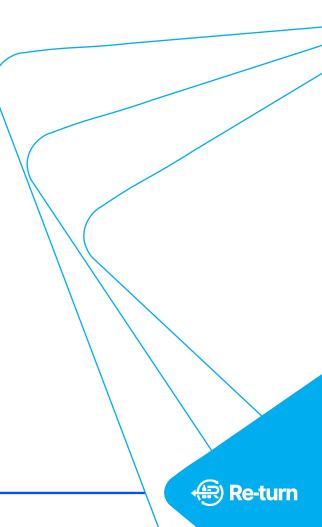
Monday 23 October 2023



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Agenda

- The Deposit Return Scheme Re-turn
- Obligations of the Hospitality Sector
- Why am I classified as a Retailer?
- Compliance
- Registration and Take Back Exemptions criteria and process
- Q&A



Specifics of DRS Regulations

- Definition of a retailer: "any person who for the purpose of trade or otherwise in the course of business sells or otherwise supplies in-scope products to a final consumer."
- For DRS purposes the definition of a Retailer includes traditional Retailers, HORECA establishments (Pubs, Restaurants, Hotels, Cafes etc.) Takeaways, Catering Companies, Event Venues.
- Retailers are obliged to "take back every in-scope bottle and in-scope container returned to it by a consumer in a manner agreed between the retailer and the approved body"
- Regulations mandate the approved body (i.e. Re-turn) to "agree alternative take-back arrangements, other than that at paragraph (f)", in certain circumstances"



Obligations Set Out in DRS Regulations

- The Regulations set out the obligations that will fall to producers, retailers and return point operators under the scheme and provide the legal framework within which the Minister approves the scheme operator, DRSI CLG, trading as Re-turn.
- Under the Regulation of the scheme, retailers that sell 'in scope' products will have a legal requirement to accept returns of empty drinks containers for recycling. This includes online retailers of drinks.
- If you sell drinks on your premises (for take away) or online, you have a key role to play in the new Deposit Return scheme.
- All Retailers must register with the scheme in order to fulfil their environmental and legislative responsibilities.

My business is Hospitality, why am I classed as a Retailer?

"If your business sells or otherwise supplies in-scope products, you are defined as a 'Retailer' and are legally obliged to <u>register</u> with the Scheme and adhere to the <u>Re-turn Membership Rules</u>."



Retailer Definition

- Ireland's DRS Legislation defines a "retailer" as any person who for the purpose of trade or otherwise in the course of business sells or otherwise supplies 'inscope' products to a final consumer;
- The Regulations also set out the obligations that will fall to producers, retailers and return point operators under the scheme and provide the framework within which the Minister approves the scheme operator, DRSI CLG, trading as Re-turn.
- Under the regulation of the scheme, retailers that sell 'in scope' products will have a legal requirement to accept returns of empty drinks containers for recycling. This includes online retailers of drinks.
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- All Retailers must <u>register</u> with the scheme in order to fulfil their environmental and legislative responsibilities.

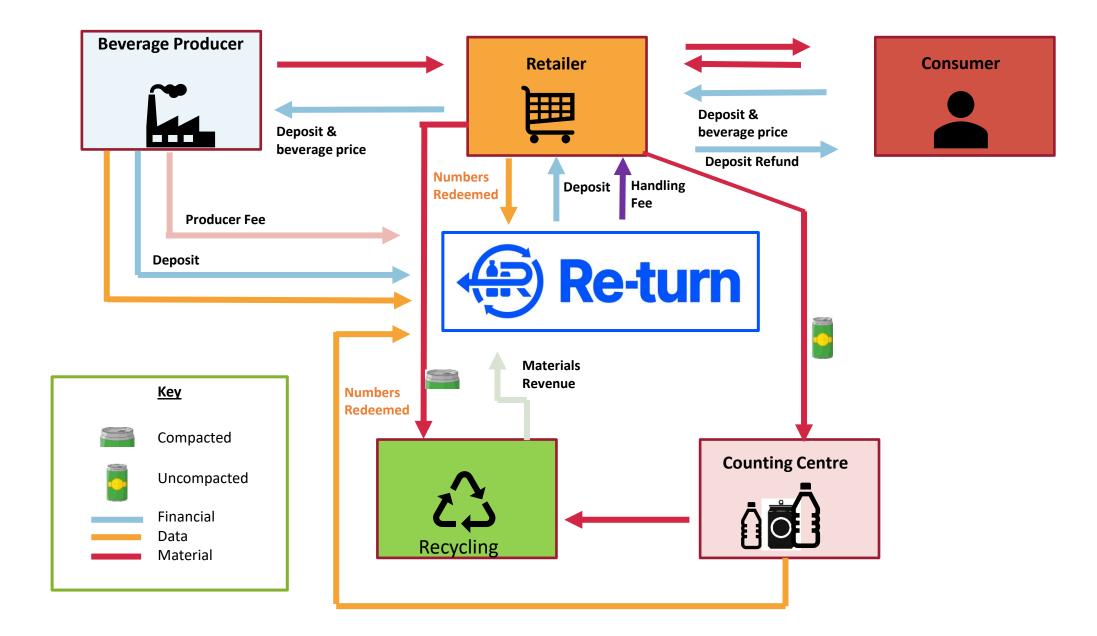
Retailer Key Obligations

- Following initial registration, the key obligations of retailers are:
- Ensure they are <u>only</u> selling drinks containers from producers registered with the Scheme. Comply with transition period for old stock to new stock as allowed following the 'go live' date.
- Ensure that the payment of the deposit is itemised on the proof of payment and displayed clearly as separate from the product price
- Ensure that the facility for taking back DRS bottles and containers on their premises is clearly visible and easily accessible
- Accept all empty deposit return containers, regardless of where they were purchased, and provide full deposit refund to consumer
- Provide storage for DRS bottles and containers in a manner agreed with deposit return scheme operator and agree method and frequency of collection by operator.

Ireland's DRS Regulations (Key Elements) for your business

Mandatory deposit on 'in- scope containers'	PET bottles and Aluminium and Steel <u>beverage</u> containers from 150ml to 3 litres	Includes alcohol and non-alcohol containers	Excludes dairy containers	Excludes glass
Excludes non- beverage containers	Take back Exemption may be applied/granted for drinks consumed in <u>on site</u> hospitality environment.	Deposit rate set by the Minister 15 c (150-500ml) 25 c (over 500m to 3 ltr)	Deposit rate fixed for each individual container (Multi-packs)	Deposit (VAT- free) must be shown as a separate line item on till receipts

Deposit Return Scheme Operational Model



Retailer Exemptions

Retailer exemptions apply to the following sectors:

'Food to go' Retailers – The criteria for this will apply to premises (customer facing store size) with a footprint of 250sqm or under.

Hospitality Sector Exemptions (HORECA) - The hospitality sector comprising public houses, hotels, restaurants, cafes or similar premises, who sell in-scope products for consumption on the premises.

Two exemptions apply to the Hospitality sector as follows:

- a) Deposit Charging Exemption to Consumers The Hospitality sector when purchasing in-scope products will be charged the deposit, however they are not obligated to pass on this deposit to the consumer. How the deposit is applied for on-premise consumption is for the sector to manage.
- b) Take Back Exemption All the Hospitality sector is eligible to apply for an exemption (after registration).

Note: You do not have to charge a deposit if it is for on-site consumption, however you do have to charge a deposit if taken off-site.

Hospitality Sector Exemptions

Off-site consumption or takeaways still require deposit charging.

The responsibility for managing the deposit application rests with the Hospitality sector.

Drinks sold for on-site consumption without a deposit should not be taken off the premises.

🚓 Re-turn

Hospitality Obligations



Register with scheme

- Company registration
- Stakeholder type
- Premises upload
- Exemptions application



In-store

- Display certificate of compliance in each of your premises
- Charge deposit on in-scope items (if for take out) business discretion if eating in from February 1st 2023



Take Back Exemptions

- Retailers/Hospitality can apply for Take Back Exemption if their retail facing space is 250 meters squared or under. E.g. Food on the go
- Retailers/hospitality can apply for Take Back Exemptions if their premises meets the Take Back Exemption Criteria outlined



Hospitality Obligations if offering Takeback



Register with scheme

- •Company registration
- •Stakeholder type
- Premises upload
- •Exemptions application (optional)



In-store

- Display certificate of compliance
- •Charge deposit on in-scope items from February 1st 2024 (take out charge) eat in hospitality decides
- •Utilise scheme branding and POS materials in toolkit



Collections

- •Collections will be managed by scheme logistics partner: LPP
- •LPP will deliver Wheelie bins to premises operating an RVM.
- •Bags and tags will be provided by LPP to manual takeback sites
- Manual collections will be counted and validated at LPPs counting centres



Takeback type

• Retailers who do not qualify for a Take Back Exemption must operate a manual or automated (RVM) takeback location

• Re-turn will reimburse the retailer the deposit (they have paid out to the consumer).

• Re-turn will also pay the retailer a handling fee on all in-scope items returned by the consumer.

• Retailers should only accept empty undamaged containers that bear the RE-turn logo



I am a Hospitality Business/Retailer how do I register?

Create user

- log on to Return.ie
- •You will be taken to our portal

•This is a personal account on the portal that is required for each user

Create Company

•Select company type, this will include an option for sole traders

• Each company must be registered with its own unique CRO number

Add stakeholder

• Adding a stakeholder enables a user to distinguish the role of their company within the scheme

• At this point, retailers will be required to read and sign the retailer membership rules

Upload Premises

- All retailers will be required to upload information on all of their premise such as address, size of store. & premise type
- Retailers can select their type of takeback for each site, and whether they will apply for a Take Back Exemption (qualify)



Apply for

Exemption

• This is now live on the portal. retailers/Hospitality can select the type of Take back Exemption they are seeking

Collection Details

- If you are offering Take Back. Complete The following tasks: •Enter specific details for each
- store • Provide information on site access
- Indicate requirements for an RVM bin, or manual takeback.

Take Back Exemptions & Criteria

Take Back Exemptions are available to the Hospitality Sector that meet one of the following criteria:

Exemptions & PREMISE REGISTRATION IS NOW LIVE ON THE PORTAL

Take Back



Store size under 250 meter squared. This applies only to retail facing areas Retailers/Hospi tality who operate on a primarily food to go basis and are under 250 square meters



Hospitality sector exemptions. All HORECA establishments will be required to register with the scheme and will qualify for a Take Back Exemption



Online retailers are Take Back exempt provided they register and comply with guidelines Ō

Vending machine operators are Take Back exempt provided they register and comply with guidelines All retailers intending to apply for a Take Back Exemption will be required to register their premises first, before completing a Take Back exemption request on the portal.

On site Catering businesses operating a restaurant, coffee shop or food to go can apply for a take back exemption for each premises that is compliant with the Takeback Back Exemption Criteria

Re-turn

Deposit Return Take Back Membership & Exemption Certificate

- The Take Back Exemption Certificate is crucial for demonstrating compliance with environmental regulations.
- This certificate helps Customers locate alternative Return Points.



Re-turn

Take Back Exemption and QR Code Guidelines

Retailers granted a Take Back Exemption will be issued a Take Back Exemption Certificate by Re-turn. This will incorporate the dynamic QR code and website URL to Deposit Return Points map. This Certificate must be printed and be prominently displayed for all consumers to view.

Online retailers granted a Take Back Exemption, must display the dynamic QR Code and URL on sales documentation.

Dynamic QR Code

To access and download formats of Dynamic QR code please click here.

URL

Please include the following URL for Deposit Return Points map.

www.re-turn.ie/#WhereToReturn

Sample Online Print Receipt

Retailer name

Milk	€xx
Bread	€xx
Water bottle 2 litre	€хх
Orange can 330ml	€xx
Total Net	€xx
Deposit	
25c x 1 Unit	€v

25c x 1 Unit.....€xx 15c x 1 Unit......€ TOTAL€ (Total NET + Deposit)

Please scan the QR code or visit www.re-turn.ie/#WhereToReturn to find your nearest Deposit Return Point



Sample Online Digital Receipt

Thank you for your Order!

hicken	€x>
Nater bottle 2 litre€	xx
Drange can 330ml€	хx
Total Net€x	x

Deposit

25c x 1 Unit€xx
15c x 1 Unit€xx
TOTAL€xx
(Total NET + Deposit)



Please scan the QR code or visit www.re-turn.ie/#WhereToReturn to find your nearest Deposit Return Point



*Dynamic QR code and website live URL to Deposit Return Points map will go live on 1 February 2024. Test phase takes place in January 2024.

In-store and Transition Period - how does it impact Hospitality

- Retailers / Hospitality will be required to show certification that they are a registered scheme member
- From the 1st February 2024 all in-scope product with a Return Logo will have a deposit fee, which must be clearly outlined as a separate line item when charged to an ROI consumer. The Hospitality Sector (consumer sitting in your premises) must decide if they are charging the deposit to these customers, Deposit will be charged for Take outs. ALL HOSPITALITY businesses selling in-scope WILL BE CHARGED A DEPOSIT for All in-scope products purchased from e.g. supplier, producer, wholesaler, retailer



If You Opt to Takeback: Your options

- Retailers should engage with RVM suppliers directly to arrange installation of machines well in advance of the scheme going live
- We advise that RVM orders are placed as a matter of urgency to enable installation for Go Live
- Retailers will select their RVM supplier and model for each premise as part of the registration process
 - RVM models vary by supplier see reach out directly to our approved RVM supplier for support and guidance
 - Financial support is available to retailers from Re-turn with annual returns volumes under 250,000 and will be structured as follows
 - The grants are €3,000 after Yr1,
 - €2,000 after Yr2
 - €1,000 after Yr3
- RVM Approved suppliers contact details can be found on the Re-turn retailers page on our website: Retailers Re-Turn
- After Registering your premises for manual takeback LPP will deliver 100 manual bags and tags. This is provided on behalf of Re-turn at no additional cost to the retailer.





Retailers may operate a manual or automated (RVM) takeback type RVMs have validation built-in to the machine to identify whether a container is in-scope. You can find more info on our RVM specification guide here: <u>RVM Specification</u>



RVMs will print a voucher for consumers to redeem in-store. Vouchers must be redeemed at the same store at which they were issued. Re-turn recommend retailers integrate their Epos system with their RVM supplier for voucher validation



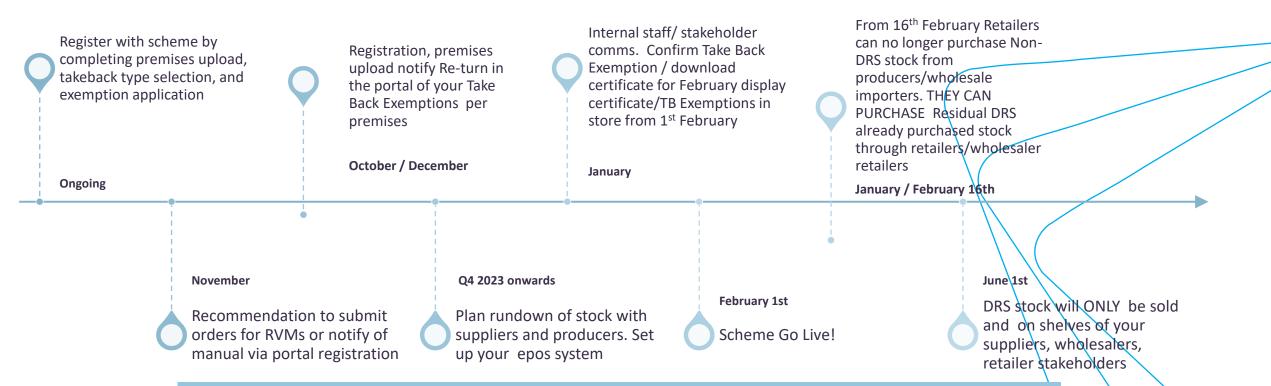
Retailers with a manual takeback service or RVMs can repay consumers in cash, or offset with store purchases



Retailers are not required to accept returns of damaged; empty; nonDRS (logo bearing) stock see our comms messaging Retailers will be reimbursed by Re-turn with the deposit value on each container returned per unit, and a handling fee for operating the takeaback service to consumers



Retailer – Hospitality Journey Timeline



From February 1st 2024 all in-scope products sold on the Irish market and purchased from a retailer with a Re-turn logo will carry a deposit fee.
*Transition period ends 31st May 2024 in that time both in-scope logo'd and non-logo'd in-scope may or will be on the shelves of your retailing/wholesaler suppliers.

Re-turn



Ireland's New Deposit Return Scheme

Thank you!

